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VICE PRESIDENT OF FINANCE AND BUSINESS INTELLIGENCE LEADER

**Provider of Organizational Leadership | Trusted C-Level Advisor
Passionate Problem Solver & Achiever | Leads Continuous Process Improvements**

Accomplished executive offering in depth knowledge and extensive experience in directing and advising on all aspects of complex accounting processes, financial and business intelligence activities. Expertise in developing and launching strategic business revenue plans, IT functions and enterprise-wide financial and BI solutions that provide a competitive market advantage, and long-term stability and company growth. Provides guidance and direction to multiple executive stakeholders, sales leadership, and external partners. Ensures profitable performance, efficient operations, improved sales, and profit margins.

- Analyze & Interpret Organizational Financial Data
- Calculate Overall Profitability—EBITDA
- Oversee Budgets, P&L, & Revenue Allocation
- Operations & Capital Budgeting
- Sales Forecasting, Reporting, Quota Setting
- Financial Statement & Management Reporting
- Process Optimization & Program Implementation
- Business Performance Management
- Strategic Financial Tools & Accounting Measures
- M&A Due Diligence / Integration

Notable Achievements

- Led the completion of 6 acquisitions, with \$60M of revenue and over \$13M of EBITDA.
- Integrated key IT and financial functions of acquired companies to existing infrastructure.
- Successfully drafted and filed several SEC documents including 10-k, 10-q, 8-k, and S-4.
- Collaborated in the completion of the 2007 sale of UHS, including data room population, internal purchase accounting and public filing.
- Developed and implemented key operational metrics to drive efficiencies within the business.

Professional Experience

Name of Company, Chicago, IL.

3/2008 to Present

A leading nationwide provider of medical equipment management and service solutions to the health care industry. Company manages more than 680,000 pieces of medical equipment for approximately 8,700 clients.

Vice President of Finance and Business Intelligence, 5/2014 to Present

Advise executive team, senior management and sales leadership on financial planning, investments, budgets, cash flow, sales forecasting and process improvements for the entire organization. Directly manage sales operations, sales support and business intelligence groups. Establish high levels of quality, accuracy, and process improvements—ensure all efforts are appropriately integrated with all other departmental processes across the organization. Manage revenues of \$450M.

- Oversee all aspects of accounting for organizational and departmental budgets (cash flow planning, sales forecasting, reporting) consult with executive group and department leaders in planning initiatives, investments, and budgets through identifying potential weak areas and recommending improvements.
- Work closely with multiple Senior VP's of Sales and the Chief Technology Officer to implement improved technology platforms, operational procedures, and programs utilizing BI techniques and tools.

- Collaborate with senior sales leadership, human resources, accounting, and finance departments to define optimal performance measurements and management programs—partner in the development of incentive and general compensation programs, new reporting tools, and training to maximize employee performance.
- Establish and assign sales force quotas and ensure the company's financial objectives are achieved.

Chief Financial Officer, Surgical Services Division, 4/2012 to 5/2014

Directed general accounting, finance and budgetary control, the maintenance of fiscal records, and preparation of financial, sales and operational reports. Presented accounting and financial statement and analysis data to the executive team and recommended improvements. Ensured accurate reporting, accounting, and adherence to all requirements. Managed budgets of \$60M Revenue, \$13M EBITDA and \$8M CapEx. Supervised (both direct and indirect) 7 individuals.

- Prepared and approved Division budgets and forecasts including operating cost, financial position, cash flow, reporting and analysis, and advised executive team on compensation planning and reporting.
- Highly active in the acquisition process including financial analysis, due diligence, transaction documentation and integration activities.

Director of Strategy and Business Development, 7/2010 to 4/2012

Supported strategic business development activities, with a focus on acquisitions. Utilized general accounting and finance principles and a broad range of financial modeling and valuation skills. Collaborated with cross-functional teams in finance, accounting, human resources, legal, IT, sales and operations. Actively involved in acquisition structure, financing activities, analysis of trends in US and international healthcare markets, and the development of the US and international business strategy.

- Partnered with representatives of investment banking, accounting and legal firms; conducted and coordinated due diligence activities, analyzed financial statements, reports, and prepared financial projections and business valuation models.
- Achieved successful acquisition integration planning and implementation.

Director of Accounting / Controller Assistant, 3/2009 to 7/2010

Managed the preparation of all SEC filings, including the 10-Q's and 10-K, as well as miscellaneous filings. Oversaw the timely monthly close of the general ledger and reporting of financial results to executive management, coordinated audits, the establishment and maintenance of accounting policies, and the development of efficient and effective processes. Ensured compliance to current guidelines.

- Ensured accurate and timely reporting for annual, quarterly, and ad hoc SEC filing requirements, including income statement, balance sheet, cash flow statement, footnotes and MD&A.
- Managed regular reviews of new and proposed GAAP standards and appropriate application of US GAAP.
- Involved in M&A due diligence, integration—added acquired entities into the financial reporting process.
- Led timely, efficient financial close processes, year-end external audit, and all required schedules & reports.

Name of Company | Additional Roles

Staff Accountant, 3/06 to 3/07 | Sr. Accountant, 3/07 to 3/08 | Accounting Manager 3/08 to 3/09

Education | Professional Memberships

MBA, Cohort program —Metropolitan State and the MNCPA (Minnesota Society of Certified Public Accountants)
BS, Accounting and Business Administration Majors,, Winona State University, MN

Memberships / Affiliations: Healthcare Financial Management Association (HFMA) AICPA (American Institute of CPAs) MNCPA (MN Society of CPAs) CPA (inactive)